



Town Council AGENDA

Monday, May 20, 2024 - 5:30 PM
Council Chambers, Easton Town Office
14 S Harrison Street

5:15 PM Workshop: Boomershine Updates - Charts & Pension Plans Mortality Tables.

5:30 PM: Call to Order by President Gunsallus.

Opening remarks and Pledge of Allegiance by Councilmember Montgomery.

Approval of Minutes.

Minutes of the May 6, 2024 meeting.

Municipal Official Items.

Items by Town Manager

Affordable Housing (Re) Appointments as recommended by Mayor Cook.

Public Assembly Events:

SSPP Church Religious Procession, June 2: 4pm - 7pm

First Responders' Month Kickoff, June 3: 11-12:30pm

2024 Outdoor Summer Concert Series, June 8: August 24, 7pm - 9pm

Carols by Candlelight, Nov 30: 5pm - 7pm (event time)

Request to enter into Contract for Charging Stations.

Items by Town Attorney.

Presentations.

Ms. Arleace Green, Public Affairs Specialist Office of Disaster Recovery & Resilience, US Small Business Administration to discuss Declaration of Economic Injury with regard to the Francis Scott Key Bridge Collapse.

Public Hearing.

5:40 PM Budget Public Hearing to consider the fiscal year 2024-2025 Budget.

Legislation.

Ord. 820, Budget for a twelve-month period from July 1, 2024, as submitted by Mayor Megan JM Cook.

Ord. 821, "AN ORDINANCE TO PROVIDE FOR THE RAISING BY TAXATION THE AMOUNT NECESSARY TO PAY THE ORDINARY EXPENSES OF THE TOWN OF EASTON AND TO PROVIDE FOR THE PAYMENT OF INTEREST ON THE VARIOUS BOND ISSUES AND THE REDUCTION OF CERTAIN BONDS AND NOTES FOR THE PERIOD OF TWELVE MONTHS AND

SETTING THE INTEREST AND PENALTY FOR DELINQUENT BILLS,
COMMENCING ON JULY 1, 2024 AND ENDING JUNE 30, 2025."

Ord. 823, "AN ORDINANCE OF THE TOWN OF EASTON TO REGULATE
AMPLIFIED MUSIC FROM COMMERCIAL ESTABLISHMENTS DURING
NIGHTTIME HOURS."

Public Participation/Comments.

Items by Members of the Council:

Adjournment.

The public can access the meeting as follows:

<https://www.eastonmd.gov/129/Agendas-Minutes>

**If you are an Easton Cable subscriber, you can view the meeting through TV-Channel
98.**

Please note: There is a possibility of all or part of the meeting may be held in Closed Session.



TOWN OF EASTON

P.O. Box 520
Easton, Maryland 21601
www.town-eastonmd.com

MEMORANDUM

TO: Mr. Frank Gunsallus, President of the Council
Members of the Town Council

cc: Donald J. Richardson
Sharon VanEmburch

FROM: Mayor Megan JM Cook

SUBJECT: Affordable Housing Re-Appointments and Alternate Appointment

DATE: May 20, 2024

I am asking for confirmation for the re-appointment of members of the Affordable Housing Board for an additional three-year term.

- James Bent, Chairman
- James Blassingame, Sr.
- Bonnie Morro

All members are a valuable asset and would like to continue to serve on the Affordable Housing Board.

Also enclosed please find Tom Draper's Volunteer form. Chairman Jim Bent has interviewed Mr. Draper and finds him very qualified. I am asking that he be appointed as an Alternate.

Your consideration for the above appointments is appreciated.

Town of Easton

Board and Commission Volunteer Interest Form

Submit Completed Form to the Mayor of the Town of Easton, Maryland for consideration

(Please Print)

Last Name Draper First Name Tom MI 2

Residence Address (Street) 206 S Aurora Street

(Town) Easton (County) Talbot (State) MD

(Zip Code) 21601

How Long at this Residence? 4 Years

Home Telephone Number (443) 756-9887

Occupation Loan Officer

Employer Name First Home Mortgage

Employer Address 111 N West Street Easton MD 21601

Work Telephone Number (410) 520 5200

Please circle the board(s) or commission(s) you are interested in serving as a member of:

Board of Appeals Planning and Zoning Commission Historic District Commission

Housing Authority Easton Utilities Commission Park Board

Ethics Commission Waterfowl Festival Commission Board of Canvassers

Tree Board Affordable Housing Board

Other (list) _____

Please list why you would like to serve on this committee and what your qualifications are (Attach extra sheets if necessary) See Attached

Please list any special interests which should be considered during the appointment process (Attach extra sheets if necessary) N/A

Thomas P. Draper

Applicant Signature

April 30th 2024

Date

To Whom it May Concern-

I have interest in being on the Easton Affordable Housing Committee. I am firm believer in the positive impact homeownership can have on people and my career gives me great insight into the challenges people face in purchasing a home. Over the course of my almost 8-year career in the mortgage business, I have talked to thousands of prospective and current homeowners, reviewed countless credit reports, and have given counsel to many on how to improve their credit and homebuying prospects.

This knowledge and insight I think can be of great use to the committee. I can help advise the strengths of the program and how we can make it better. I can give accurate ideas of the costs of purchasing the home(s), credit counsel those who may not be in a position to buy, and pertinent market information to the board to help make informed changes and decisions.

My reason for wanting to join the board is to "pay it forward" from a business that has changed my life and benefitted me over the years. I was born on the Eastern Shore, currently live in the town of Easton, and love helping people make the Eastern Shore their home too. I believe as a potential committee member I can help continue its great successes and improving to for an everchanging housing market.

Please consider me a for a position should there be an opening.

Thank you for your time.

Respectfully,


Thomas P. Draper



Tom Draper
Branch Manager
tdraper@firsthome.com
www.firsthome.com/tom-draper



111 N. West Street, Suite C
Easton, MD 21601

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Office 410-820-5200

NMLS ID 1538861



FIRST HOME
MORTGAGE

EASTON POLICE DEPARTMENT

"With Pride We Serve"

UPCOMING PUBLIC ASSEMBLY EVENT

TO: Mayor Cook and Don Richardson
DATE: May 09, 2024
PREPARED BY: 1st Sgt. Patrick Sally 0135
PAP #: 24-026
Received: 05/09/24

EVENT: First Responder's Month Kickoff

APPLICANT: Michael Smith– Bluepoint Hospitality Group

LOCATION: Intersection of Dover & West Streets

DATE/TIME: June 03, 2024 11am – 12:30pm

ATTENDANCE: 50 - 100

PURPOSE: Celebrate Talbot County First Responders

DETAILS:

- Gathering of people at Memorial site

SPECIAL REQUESTS:

- Request street closure at the intersection of Dover and West Streets for the duration of the event.

EPD CONCERNS:

- None

APPROXIMATE COST:

- None - Posting of No Parking signs and staging of barricades will be handled by on-duty personnel

RECOMMENDATIONS: Approve

EASTON POLICE DEPARTMENT

"With Pride We Serve"

UPCOMING PUBLIC ASSEMBLY EVENT

TO: Mayor Cook and Don Richardson
DATE: May 15, 2024
PREPARED BY: 1st Sgt. Patrick Sally 0135

EVENT: 2024 Outdoor Summer Concert Series

APPLICANT: Suzy Moore – Avalon Foundation

LOCATION: Harrison Street between Dover and Goldsborough Streets

DATE/TIME: June 08, 15, 22, 29 July 6, 27 August 3, 10, 17, 24
*** 08/17/24 is a rain date if the 06/15 concert is rained out
7pm – 9pm

ATTENDANCE: 400 – 1,000 persons

PURPOSE: Community Gathering

DETAILS: Various bands will set up on Harrison Street on the dates provided.

SPECIAL REQUESTS:

- Close N. Harrison Street between Goldsborough and Dover Streets (5pm – 9pm)

EPD CONCERNS: None

APPROXIMATE COST: None (on duty personnel will handle)

RECOMMENDATIONS: Recommend approval

EASTON POLICE DEPARTMENT

"With Pride We Serve"

UPCOMING PUBLIC ASSEMBLY EVENT

TO: Mayor Cook and Don Richardson
DATE: May 15, 2024
PREPARED BY: 1st Sgt. Patrick Sally 0135
PAP #: 24-025

EVENT: Religious Procession

APPLICANT: Michael Angeloni – SS Peter and Paul Church

LOCATION: SSPP Church to Idlewild Park and back

DATE/TIME: June 02, 2024 4pm – 7pm

ATTENDANCE: 100

PURPOSE: Religious Procession

DETAILS:

- Walk from the SSPP Church to Idlewild Park and back

SPECIAL REQUESTS:

- Rolling escort front and back for safety

EPD CONCERNS:

- None

APPROXIMATE COST:

- None - will be handled by on-duty personnel

RECOMMENDATIONS: Approve

“With Pride We Serve”

Recommended

	ezVOLTz Financials Easton		
Level 2 Public Charging Stations			
EVBox Level 2 Icon - 2 plugs per charger (total 4)	2	\$4,560	\$9,120
<i>Includes Poles, Cellular Gateway, Provisioning & Setup</i>			
Installation and Setup Estimate - TBD (Client contracted - insert your own estimate)			
System Software Setup and Implementation			
Cloud-Based Billing System Setup Per Location (1 time)	1		\$750
Cloud-Based Billing and Management Platform Annual Fee (per plug)	4	\$240	\$960
			\$10,830
Mobile APP			
ezVOLTz Private Label App Setup (1 time) \$1500	1	\$1,500	\$1,500
Mobile App (Client ezVOLTz White Label License, up to 1000 users @ \$1.50) * Annual billed first installation		\$1,500	\$1,500
			\$3,000
Total for 4 Level 2 plugs (hardware, software and Mobile App)			\$13,830
Level 2 Chargers Estimated Revenue Per Site	Low Estimate	Medium Estimate	High Estimate
Charges Per Plug Per Day	1	2	3
Total Charges Per Day (4 Plugs)	4	8	12
Total Average Revenue Per Charge	\$15	\$15	\$15
Total Revenue Per Day Per Plug	\$15	\$30	\$45
Total Revenue Per Day All Stations	\$60	\$120	\$180
Revenue Per Month 4 plugs	\$1,800	\$3,600	\$5,400
Credit Card & Processing Fees (10%)	\$180	\$360	\$540
	\$1,620	\$3,240	\$4,860
Revenue Per Month (75% sharing)	\$1,215	\$2,430	\$3,645
ROI in months - 75%	11	6	4

ABOUT US

ezVOLTz™ is building the world's first EV charging network of networks, a charge point agnostic charging platform with a comprehensive, cloud-based, and optimized enterprise grade EV Charging Management Solution. Our ability to manage charging capacity, schedule resources, provide dynamic load sharing and adaptation along with end-to-end user cost management provides a unique capability to optimize your scarce charging resources. Our ezVOLTz™ app offers a directory of ALL charging options nationwide, including those not listed in any other app, and will change the destiny of America's EV future!



CONTACT US

 www.ezvoltz.com

 [@ezVOLTz](https://www.linkedin.com/company/ezvoltage)

 [@ezVOLTzEZ](https://twitter.com/ezVOLTzEZ)



ezVOLTz™
EVCaaS
EV Charging as a Service



John Gillespie
jgillespie@ezvoltz.com

Laura Everngam-Price
Laura@ezvoltz.com

Optimizing EV fleet management, billing,
and resources for Commercial Enterprises
and State and Local governments.



EV CHARGING AS A SERVICE



OUR PLATFORM

As a prime system integrator, ezVOLTz™ brings the complete EV Charging as a Service (EVCaaS) solution to state and local governments. It's a service where ezVOLTz™ provides a full life-cycle for planning, deploying and managing a charging infrastructure. We provide a complete hardware/software solution coupled with a backend software that performs all the data gathering, reporting, billing, and transaction processing, as well as a driver facing app available on the iOS and Android platforms. We position ourselves as an integrator so that states and cities don't have to be locked in with one proprietary vendor and can do business with an independent provider allowing more autonomy, flexibility and supply chain resiliency in their EV charging infrastructure. ezVOLTz™ provides an optimized, centralized & interconnected platform that enables large enterprise organizations and government fleets to effectively manage and optimize their EV charging programs and EV powered investments.

OUR SOLUTION



ENTERPRISE MARKET

ezVOLTz™ provides an optimized, centralized & interconnected platform that enables Large Enterprise Organizations and Government Fleets to effectively manage and optimize their EV charging programs and EV powered investments. We are hardware agnostic and work with all industry leading EVSE manufacturers.



CONSUMER MARKET

Our product lineup includes a platform-agnostic app, ezVOLTz™, on both the iOS and the Android platforms with visibility of all charging stations from all chargepoint providers nation-wide along with several thousand new sites that are not available on any other platforms.

EV Charging Made EZ



What Is EVCaaS?

EV Charging as a Service (EVCaaS) provides an end-to-end solution for installing and managing electric vehicle (EV) charging stations without investing in a full cadre of staff to design, procure, install, manage and govern an EV charging infrastructure. Government leaders are the tip of the spear for EV infrastructure and are in a position to help reduce greenhouse gas emissions and improve air quality while making a direct impact in their jurisdictions' economic development. An EVCaaS provider can be instrumental in this process by ensuring a stress-free installation of all Electric Vehicle Supply Equipment (EVSE), providing 24/7 maintenance and remote diagnostics, managing customers, and assuming ownership of the EV supply chain.

Who Is ezVOLTz™?

ezVOLTz™ offers the most comprehensive centralized EV management and governance solution that enables local jurisdictions to maximize their EV infrastructure investments by addressing the three primary elements of the EVCaaS life cycle: EV Supply Equipment (EVSE) Planning and Installation, Customer Management and Billing, and EV fleet management. Our solution is currently managing more than 2,500 charging stations at 700+ locations in more than 30 countries.

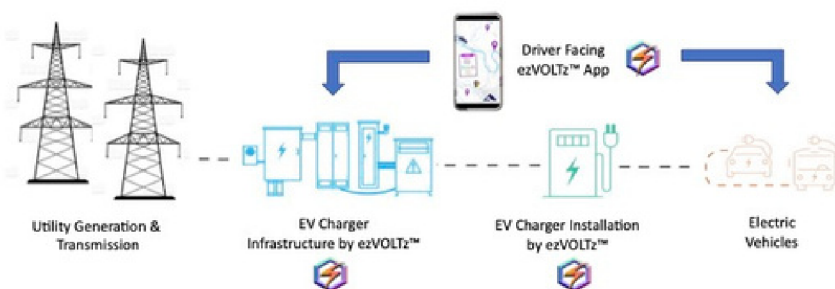
Putting the EZ in ezVOLTz™

As an EVCaaS provider, ezVOLTz™ offers a full life cycle EV charging solution for state and local governments. Our backend software performs all the data gathering, reporting, billing, and transaction processing necessary for implementation, while our driver facing navigation and charging app completes the customer experience. By working with ezVOLTz™, states and cities don't have to lock in with one vendor and are able to provide EV charging infrastructure with autonomy, flexibility and supply chain resiliency.

EV FLEET MANAGEMENT



ezVOLTz™ can be tailored to optimize Fleet Management as states and local jurisdictions convert to zero-emission vehicles (ZEVs), as it lists nearby electric stations. The ezVOLTz™ platform enables fleets to manage and account for a scarce resource – power charging stations – and plan for optimum distribution of this resource. Our ability to manage charging capacity, schedule resources, provide dynamic load sharing and adaptation along with end-to-end user cost management provides a unique capability to optimize scarce charging resources.



ezVOLTz™ Services in the Ev Charging Value Chain



CLOUD BASED EVCaaS

Our cloud-based EV Charging as a Service (EVCaaS) offering works with all standards-compliant Electric Vehicle Supply Equipment (EVSE) to manage and optimize EV traffic and provide the best possible charging experience for EV drivers.



ezVOLTz™ APP

Our ezVOLTz™ mobile application is co-brandable for your jurisdiction. It provides visibility and turn-by-turn navigation and charging management to all Charge Point Operators (CPOs) in individual states and all jurisdictions nationwide.



FLEET MANAGEMENT

Our cloud-based commercial fleet management platform (which is built into the system) provides capacity management, charging scheduling, dynamic load adaptation and sharing, and end-to-end user cost management.



For more information:

in @ezVOLTz

info@ezvoltz.com

WWW.EZVOLTZ.COM



2023

EV Charging as a Service (EVCaaS)

A Primer for Government Leaders

A White Paper Prepared By
ezVOLTz™

BACKGROUND



EV sales in the US are at an all-time high, hitting 5.8% of total car sales in 2022. By 2024, 2 out of 10 of cars could be full electric vehicles. A robust network of EV charging stations and outlets is vital to meet the growing demand in cities across the nation. In the 2021 Bipartisan Infrastructure Law (BIL) alone, the federal government commits \$7.5 billion for states and cities to build out an additional 500,000 EV chargers across the U.S. With the volley of EVs coming to communities, jurisdictions of all sizes need to be ready to tackle this challenge.

Background, con't

***BIL* proceeds will allow states and cities to build an additional 500,000 EV Chargers**

Currently, there are no national standards for the installation, operation, or maintenance of EV charging stations, and wide disparities exist among EV charging stations in key data management components. These components include operational practices, payment methods, site organization, display of price to charge, speed and power of chargers, and information communicated about the availability and functioning of each charging station.



Background, con't

EV Charging as a Service (EVCaaS) is a solution that offers a low-risk way to install and manage electric vehicle (EV) charging stations and convert to electric fleets without investing in a full cadre of staff to design, procure, install, manage and govern an EV Charging infrastructure. EVCaaS can be instrumental for jurisdictions, which are often required to meet government EV mandates. Jurisdiction leaders are the tip of the spear for EV infrastructure and are in a position to help reduce greenhouse gas emissions and improve air quality while making a direct impact in the economic development of counties, cities, and towns.

An EVCaaS provider will ensure a stress-free installation of all Electric Vehicle Supply Equipment (EVSE), 24/7 maintenance, customer management, and ownership of the EV supply chain.

Several jurisdictions across the country use this business model today and have extensive experience in the “as a service” market sector. For example, parking is implemented under the “as a Service” model for jurisdictions and generates considerable income for some locales. EVCaaS can be utilized to provide extra income to local governments with smart implementation strategies.

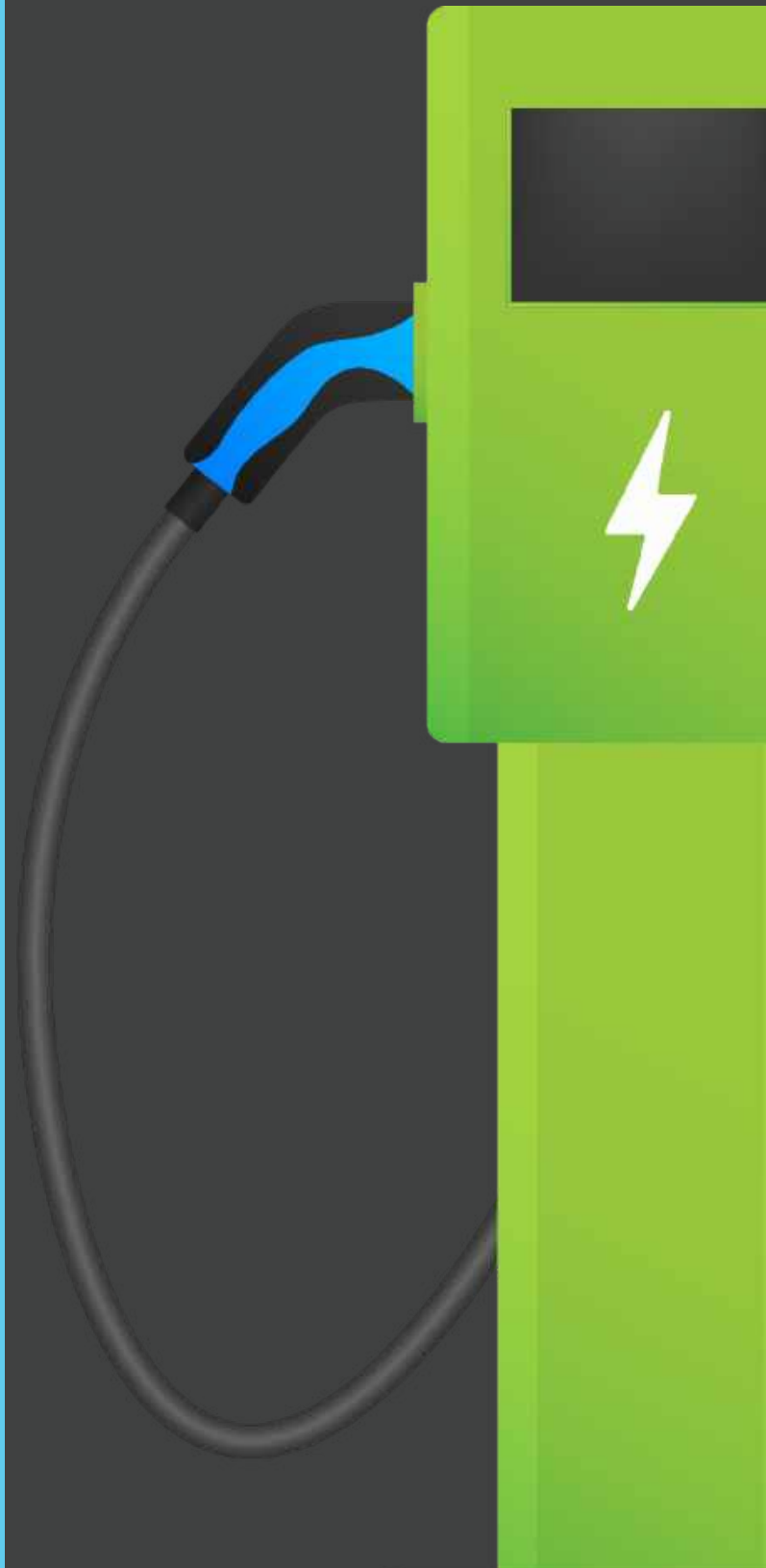


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A NEW VISION FOR YOUR CITY

Imagine a greener future...

...where we shift to zero-emission electric vehicles. Localities that have invested in EV infrastructure can reduce tailpipe emissions, which in turn eliminate contaminants like nitrogen oxides and fine particulate matter.

Imagine lower driving costs for your community

EVs are less expensive to fuel and maintain than fossil fuel cars. The American Automobile Association (AAA) compared maintenance as well as fuel costs of EVs to fossil fuel vehicles. AAA pegs the savings over fuel at \$709 per year—with reduced maintenance bringing another \$330 in savings. When a community supports EVs and charging, it's an economic boon for its residents and businesses.

Imagine support for environmental justice

Vehicle emissions contribute to safety issues, pavement damage, noise and indoor and outdoor air pollution, which impacts health and quality of life. A vibrant EV infrastructure could reduce additional economic strain on drivers as they switch from gas powered vehicles. Electric vehicles with low fuel costs, quiet engines, and no tailpipe emissions are part of the solution. Many states offer enhanced incentives for those with lower incomes, allowing them to purchase an EV and charging apparatus.

Imagine a healthy city...



...without smog, with breathable air and clear skies. Jurisdictions generate power using alternative energy sources, like wind, solar and hydroelectricity. Less pollutants could contribute to health benefits with a reduction in respiratory ailments, particularly in older or vulnerable residents. With clean and renewable energy, brighter days are possible.

Imagine resilient economic development

Planning now for a competitive, world-class EV charging network is as critical to a jurisdiction's economic future as a robust broadband network infrastructure. The growing EV market helps create jobs in a new marketplace or industry and shifts emphasis on external fuel usage to more locally produced sources of energy. Overcoming barriers to EV adoption should be at the top of every local government's agenda.



Imagine the ability to offer variable pricing...



...for veterans, merchants, neighborhood residents and underserved communities. Directing equity goals toward underserved communities is key for cities across the country. Local governments can prioritize the mapping of EV charger installations into these communities. This leads to equity-focused investment in areas where economic development is essential. It also lowers barriers to communities in need and creates jobs in underserved areas.

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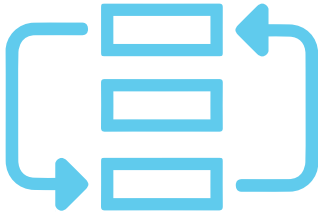
WHAT IS EVCaaS?

EVCaaS
EV Charging as a Service (EVCaaS) transfers the burden of ownership, maintenance, and technology from counties, cities and towns to a full life cycle provider of EV infrastructure.

Local governments can leverage this method to reduce the upfront costs of deploying charging stations through a comprehensive, effective, efficient and convenient approach to managing charging stations and driver support. With EVCaaS, deploying and managing an EV infrastructure is both simple and accessible.

EVCaaS manages the entire life-cycle, from site planning to deployment and into operations and management.

The EVCaaS provider offers a secure and carefree EV charging solution with greater flexibility to the electric vehicle ecosystem.



EVaaS Responsibilities

Handle all project management and installation efforts

The EVaaS provider installs software, calculates expenses and fees, hires contractors (if required), manages the workload and delivers the finished product. All technology upgrades and software upgrades are also managed by the provider.

Operate the EV Charging software

The EVaaS provider operates the back office EV charging software to process all transactions and ensure EV Charging load management and load balancing. The provider also provides the EV Driver facing app such as ezVOLTz™.

Provide entire operations and maintenance

Every aspect of the deployed EV infrastructure is covered by the EVaaS provider, from the construction work to software maintenance after the implementation.

24/7 support and security

EVaaS provides full 24/7 support for the entire deployment, including software, network problem solving, or any other security aspect of the deployment.

3

EV CHARGING AND JURISDICTIONS

An EVCaaS agreement includes a full turnkey EV charging solution. Providers should include initial tasks such as siting for best locations in the jurisdiction, negotiating with the corresponding utility, and full construction. Follow on tasks include installing charging stations, connecting all the chargers into a seamless network, management software, billing, 24/7 driver support, and certified field maintenance for ongoing maintenance and repairs.



County, city, and town leaders can reallocate appropriate resources to the EVCaaS provider knowing all the charging stations' critical operations—including software, networking, and technical field service encompassing parts sourcing and replacement—are centrally managed and are the responsibility of the service provider.



EVCaaS helps municipalities save time, money, and energy they would have to spend on planning the project, installing EV chargers, and maintaining EV charging software. Additionally, EVCaaS providers handle all EVSE within a project, and provide 24/7 maintenance and other services based on an agreement.

For the local government, all stress and burden of the EV Charging project is transferred to the EVCaaS provider.

The jurisdiction's obligation will be to pay the monthly or annual subscription as agreed upon in the EVCaaS contract. The typical contract duration is from five to fifteen years. This is, however, largely dependent on the size of the investment and the selected charging equipment.



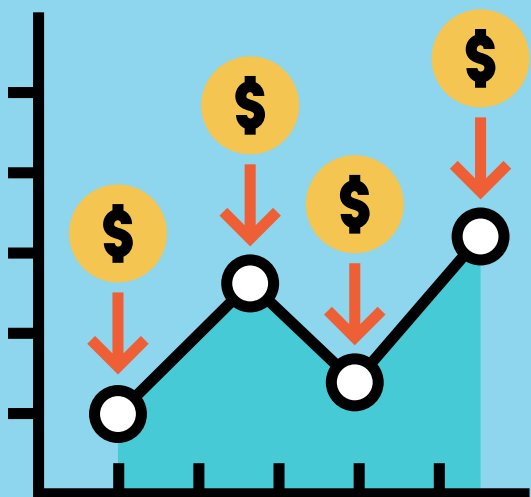
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IMMEDIATE BENEFITS

Local jurisdictions that invest in EVCaaS simply make their cities more livable for their residents. Immediate benefits to adoption of EVCaaS systems include:

Lower Upfront Costs

Instead of a large initial capital expense, which burdens the local budget, cities can pay a low monthly fee to access EV charging infrastructure.



Predictable Expense

Operational and maintenance services are bundled and delivered as a monthly subscription fee limits additional out of pocket expenses.

Immediate Benefits:

Green the City

Replacing gasoline-powered vehicles with EVs fights climate change by reducing greenhouse gas emissions, and is a critical part of municipal sustainability efforts.

Flexible

EVCaaS is scalable to adjust to EV charging needs over time.

Low Risk

Overhead is kept to a minimum as monitoring of stations, network operations, driver support and maintenance is taken care of by the EVCaaS service provider.

Technology Refresh

Station software never goes obsolete as technology accelerates. The EVCaaS provider evolves as deployment and usage increases.



As local governments invest in their EV infrastructure, they can also realize the following benefits:

Create New Revenue Streams

Public parking has long been a reliable source of income for municipalities of all sizes, with cities across North America generating millions of dollars in revenue from their parking operations. Public EV charging stations are poised to become another important source of income, creating stable revenue streams over the long-term that will more than offset startup and maintenance costs. A revenue sharing model can help offset the funding gap as fuel tax revenue is reduced.

Boost Local Businesses

Charging stations attract customers, lengthen the time spent in stores (known as “dwell times”), and provide other revenue-boosting opportunities. Particular care should be given to planning and selection of EV charging stations to maximize these opportunities, as well as thought given to Justice40 initiatives.

Increase Charging Options

One of the biggest barriers to EV adoption is a lack of access to charging stations. Many EV owners—or future owners—park on the street or in multi-unit residential buildings that aren’t yet equipped with chargers. Public spaces that already offer parking are especially well-suited to EV charging, including parks, libraries, community centers, and municipal buildings. Curbside charging is being introduced in cities across the nation by swapping traditional parking meters for EV chargers.

Highway User Revenues

With careful planning, EVCaaS can augment, or fill the void of Highway User Revenues as fuel tax revenues decline and EVs take hold.

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WHY CHOOSE ezVOLTz™ ?

*As an EVCaaS
provider,
ezVOLTz™ provides
full life cycle
implementation*



ezVOLTz.com

True EV Freedom™

As a prime system integrator, we bring the complete EVCaaS solution to State and Local government. It's a service where ezVOLTz™ provides a full life-cycle for planning, deploying and managing a charging infrastructure. We provide a complete hardware/software solution coupled with a backend software that performs all the data gathering, reporting, billing, and transaction processing, as well as a driver facing app available on the iOS and Android platforms.

We position ourselves as an integrator so that states and cities don't have to be locked in with one vendor (e.g., Blink, Flo, EVgo) and can do business with an independent provider allowing more autonomy, flexibility and supply chain resiliency in their EV charging infrastructure. We are hardware agnostic and work with all industry leading EVSE manufacturers.

ezVOLTz™ provides an optimized, centralized & interconnected platform that enables large enterprise organizations and government fleets to effectively manage and optimize their EV charging programs and EV powered investments.



Every jurisdiction has different permitting framework based on state and local laws, and each jurisdiction has its own nuances when it comes to designing EV solutions and deploying EV charging stations.

As such, ezVOLTz™ has a defined full life-cycle approach to proposing EV chargers to any jurisdiction, from site selection to turning on the power.

Charging Station Setup Project Rollout in 4 Steps!



Fig. 1. ezVOLTz™ Full Life-Cycle Rollout

How Does It Work?

ezVOLTz™ offers the most comprehensive centralized EV management and governance solution that enables local jurisdictions to maximize their EV infrastructure investments by addressing three important issues:

- Our cloud-based EV Charging as a Service (EVCaaS) offering works with all standards-compliant Electric Vehicle Supply Equipment (EVSE) to manage and optimize EV traffic and provide the best possible charging experience for EV drivers.
- Our ezVOLTz™ mobile application provides visibility and turn-by-turn navigation to all Charge Point Operators (CPOs) in individual states and all jurisdictions nationwide.
- Our cloud-based commercial fleet management platform (which is built into the system) provides capacity management, charge scheduling, dynamic load adaptation and sharing, and end-to-end user cost management.

Our solution is currently managing more than 2,500 charging stations at 700+ locations in more than 30 countries.



Fig. 2. ezVOLTz™ Services in the EV Charging Value Chain

6 FLEET CHARGING AS A SERVICE

ezVOLTz™ Provides the Best Course for Rapid Fleet Growth

ezVOLTz™ offers the most comprehensive EV management solution for commercial enterprise fleets and government fleets, steering these organizations through rapid projected growth and conversion from carbon-based fleets to EV fleets. Over the next 5 years, large enterprises and Federal, State and Local Governments are rapidly converting their internal combustion vehicle infrastructure to EVs. US States need an overarching strategy and an operational plan to manage the conversion of internal combustion fleets to EV fleets. More importantly, they need a technology stack that will enable them to successfully manage this transition.





ezVOLTz™ Simplifies Fleet Management



Electric vehicle fleets are a particularly interesting market for EVCaaS services because they require many charging stations and often fast ones. They also need excellent EV Charging software connected to their fleet management system. On top of that, they risk overloading the local power grid if the charging is not managed correctly.

Our cloud-based commercial fleet management platform (which is built into the system) provides capacity management, charging scheduling, dynamic load adaptation and sharing, and end-to-end user cost management.

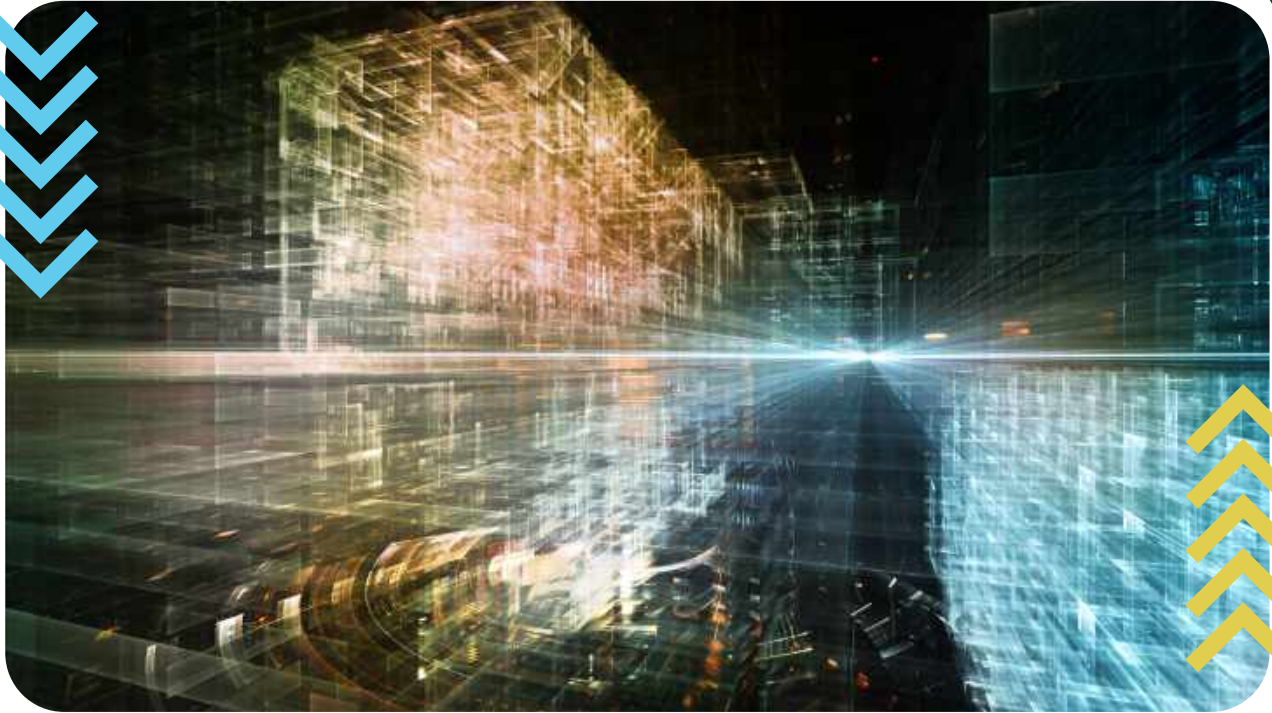
ezVOLTz™ can be tailored to optimize Fleet Management as states convert to zero-emission vehicles (ZEVs), as it lists nearby electric and hydrogen stations. The ezVOLTz™ platform enables fleets to manage and account for a scarce resource – power charging stations – and plan for optimum distribution of this resource. Our ability to manage charging capacity, schedule resources, provide dynamic load sharing and adaptation along with end-to-end user cost management provides a unique capability to optimize scarce charging resources.

IN SUMMARY



ezVOLTz™ provides a comprehensive, cloud-based, centralized, interconnected, and optimized EV Charging Management Solution. Our ability to manage charging capacity, schedule resources, provide dynamic load sharing and adaptation along with end-to-end user cost management provides a unique capability to optimize your scarce charging resources. Our ezVOLTz™ app offers a directory of ALL charging options across state and local jurisdictions in the USA, including some not listed in any other app, and will change the direction of America's EV future.

GET IN TOUCH



+1 240-476-1255



jgillespie@ezvoltz.com



www.ezvoltz.com



2121 Crystal Drive, Suite 806
Crystal City, VA 22202

ezVOLTz™ EV Charging Management, and Monetization

EXCITING UPDATE!

At ezVOLTz™, we are thrilled to share that we have a brand new pricing structure that will bring even more benefit to your jurisdiction!

With the surge in EV sales and increased demand for EV charging stations, ezVOLTz has been able to dramatically lower our hardware costs, which we can now pass on to you.



ezVOLTz has also enhanced the monetization model, significantly increasing the revenues directly to the local government, making the ROI much quicker, typically less than one year!



Now is the perfect time to schedule a meeting, before you begin your budget cycle. If you've met us before, let us update you with the new numbers and if our offering is new to you, let us show you a personalized presentation, prepared just for your jurisdiction.

Email Laura@ezvoltz.com for more information



ezVOLTz EV platform components that are built to work together



ezCONNECT™ Management Software

Effortlessly connect, manage, and monetize your EV charging system. We offer carbon credit management, smart analytics reporting, dynamic load balancing, and integrated billing that can connect with native billing systems.



ezVOLTz™ APP

Our free driver-facing ezVOLTz customizable navigation app links our platform to your drivers to collect data, manage billing, and offer tiered pricing, all designed to increase driver satisfaction.



EV Hardware

Our cloud-based commercial fleet management platform (which is built into the system) provides capacity management, charging scheduling, dynamic load adaptation and sharing, and end-to-end user cost management.

EZVOLTZ.COM

EZVOLTZ.APP
Page 37 of 69

Level 2 Public Charging Stations

EVBox Level 2 Icon - 2 plugs per charger (total 4)	2	\$4,560	\$9,120
<i>Includes Poles, Cellular Gateway, Provisioning & Setup</i>			
Installation and Setup Estimate - TBD (Client contracted - insert your own estimate)			

System Software Setup and Implementation

Cloud-Based Billing System Setup Per Location (1 time)	1		\$750
Cloud-Based Billing and Management Platform Annual Fee (per plug)	4	\$240	\$960
			\$10,830

Mobile APP

ezVOLTz Private Label App Setup (1 time) \$1500	1	\$1,500	\$1,500
Mobile App (Client ezVOLTz White Label License, up to 1000 users @ \$1.50) * Annual billed first installation		\$1,500	\$1,500
			\$3,000

Total for 4 Level 2 plugs (hardware, software and Mobile App)**\$13,830****Level 2 Chargers Estimated Revenue Per Site**

	Low Estimate	Medium Estimate	High Estimate
Charges Per Plug Per Day	1	2	3
Total Charges Per Day (4 Plugs)	4	8	12
Total Average Revenue Per Charge	\$15	\$15	\$15
Total Revenue Per Day Per Plug	\$15	\$30	\$45
Total Revenue Per Day All Stations	\$60	\$120	\$180
Revenue Per Month 4 plugs	\$1,800	\$3,600	\$5,400
Credit Card & Processing Fees (10%)	\$180	\$360	\$540
	\$1,620	\$3,240	\$4,860
Revenue Per Month (75% sharing)	\$1,215	\$2,430	\$3,645
ROI in months - 75%	11	6	4



Laura Everngam-Price

Director of Strategic Partnerships

410-725-1474

laura@ezvoltz.comwww.ezvoltz.com

Follow us on Social Media

www.linkedin.com/company/ezvoltzwww.twitter.com/ezvoltzezwww.youtube.com/@ezvoltzwww.facebook.com/ezvoltz

Download our NEW Driver Navigation App!

390-2310.523-60-63
 PROJECT 21-22
 FY24 CARRY FORWARD AMOUNT
 \$88,630

Putting the EZ in EV

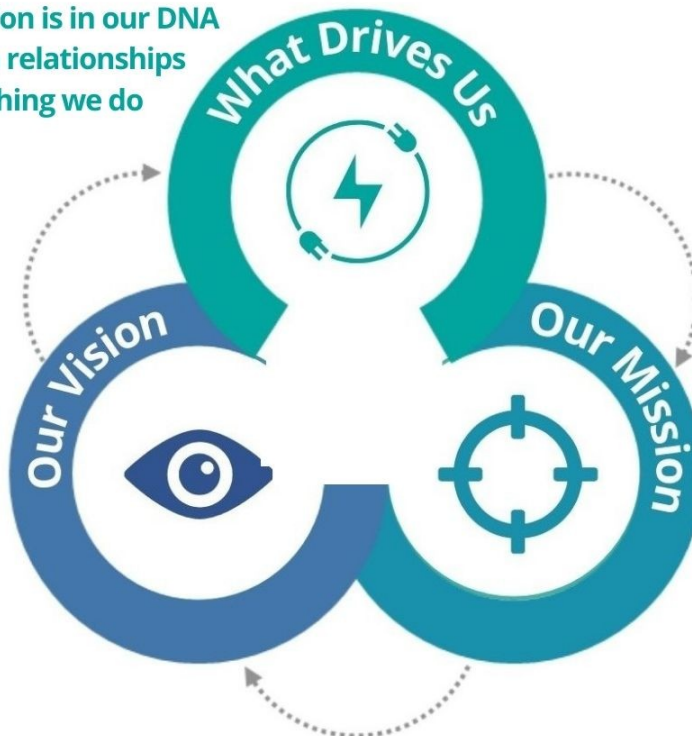


Centralized...Optimized...Interconnected

We Make A Difference

Innovation is in our DNA
Building long term relationships
Integrity is in everything we do

We envision a near-future
where EV charging is
available on every corner
and EVs can go anywhere
and everywhere.



To focus and build on
the resiliency of the EV
charging infrastructure.



Our Offerings

We enable customers to manage and monetize their EV charging infrastructure with our cloud-based management platform and driver-facing mobile application.



Driven by our co-brandable customer facing app



Confidential

The Challenge

Charging Islands



- Proprietary profit charging islands
- No revenue generation
- No tiered pricing for different demographics
- No way to know if charger is operational
- No visibility into underserved areas and users
- No data collection to make informed decisions
- No ability to manage fleet resources



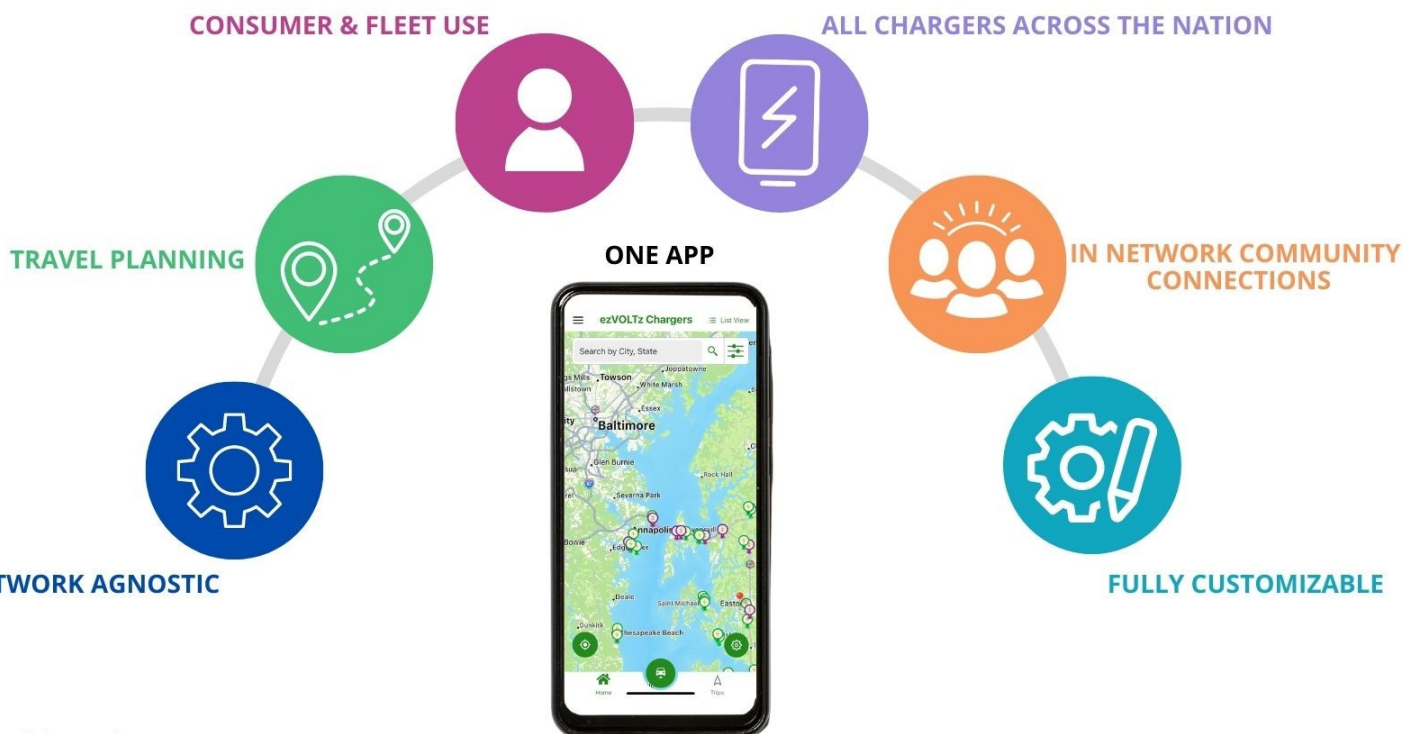
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Our Powerful Ecosystem



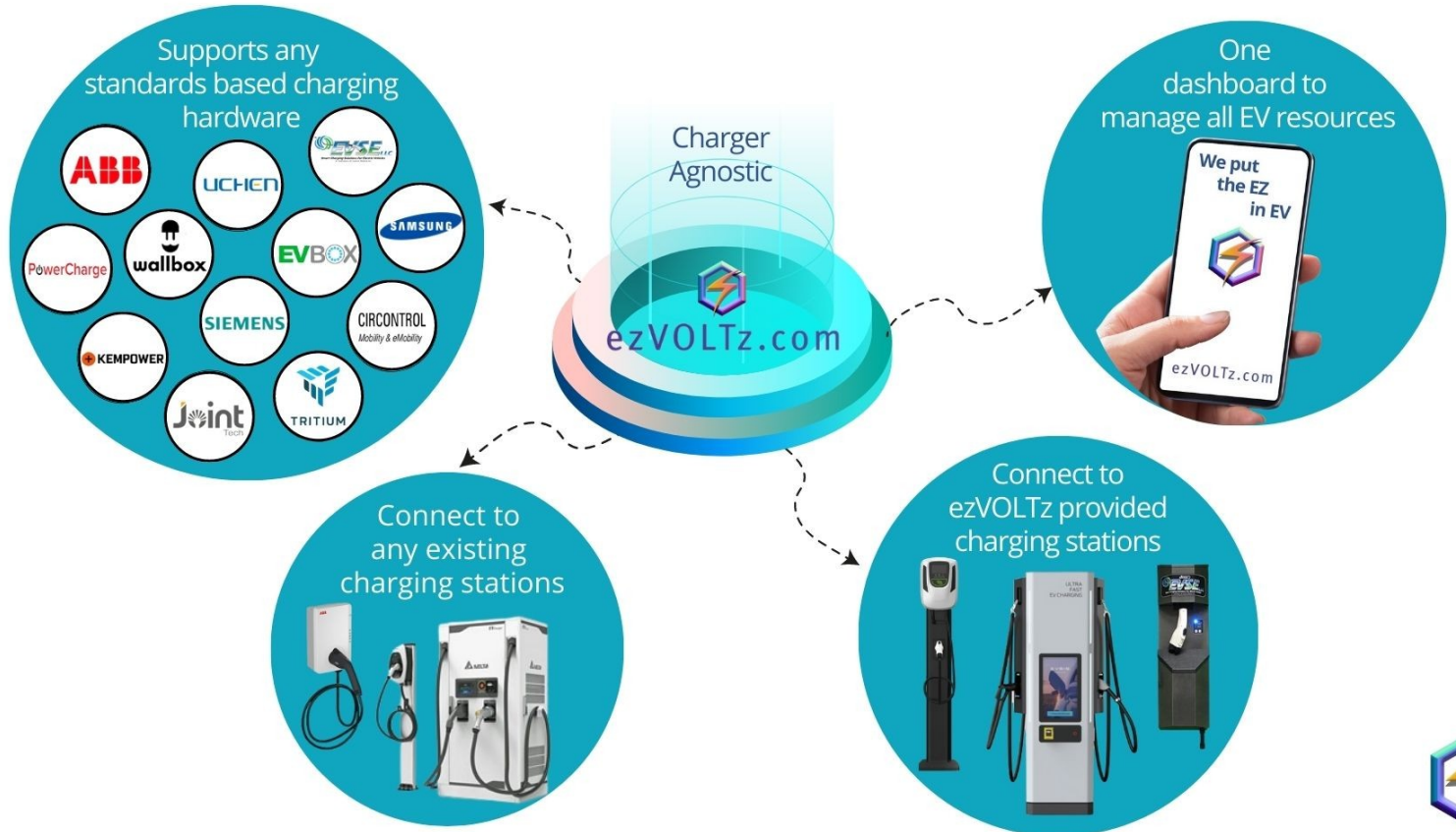
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World Class Driver App



Confidential

Our Hardware Solution

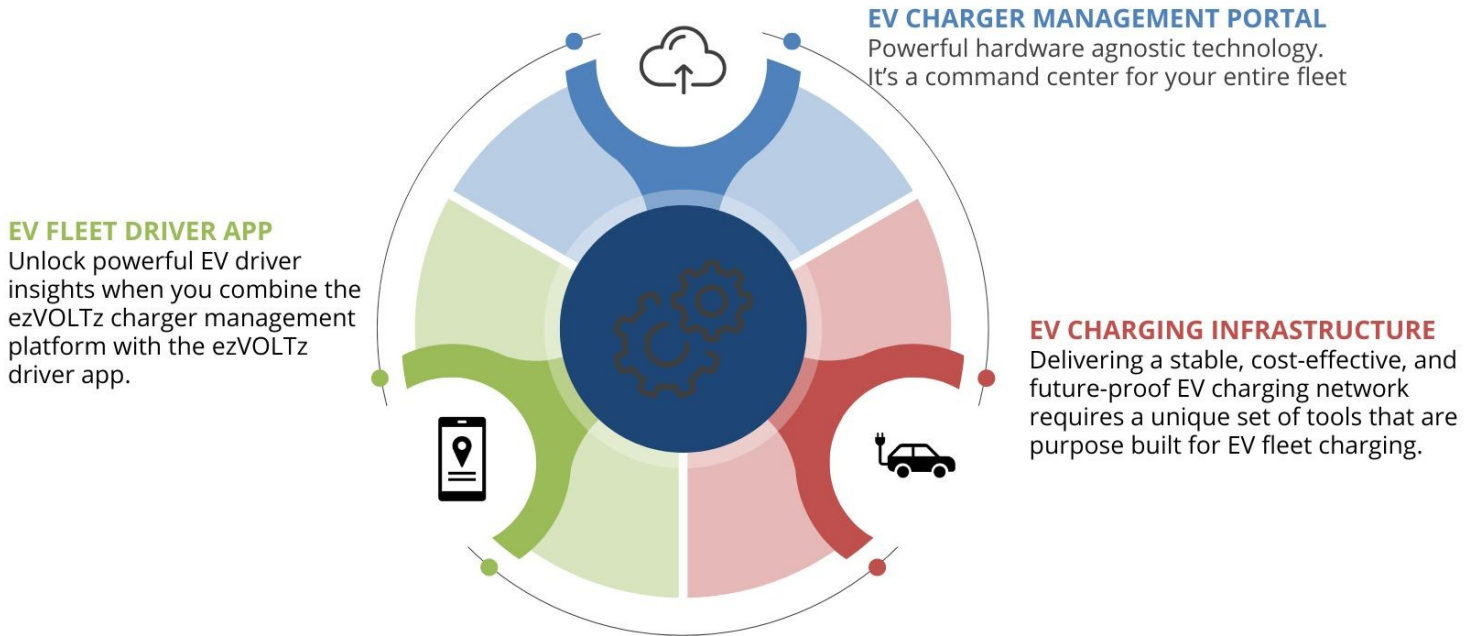


Our Software Solution



Fleet Management is our Expertise

Get Ready to Electrify your Fleet
ezVOLTz is designed for the unique needs of Government Fleet operations



Confidential

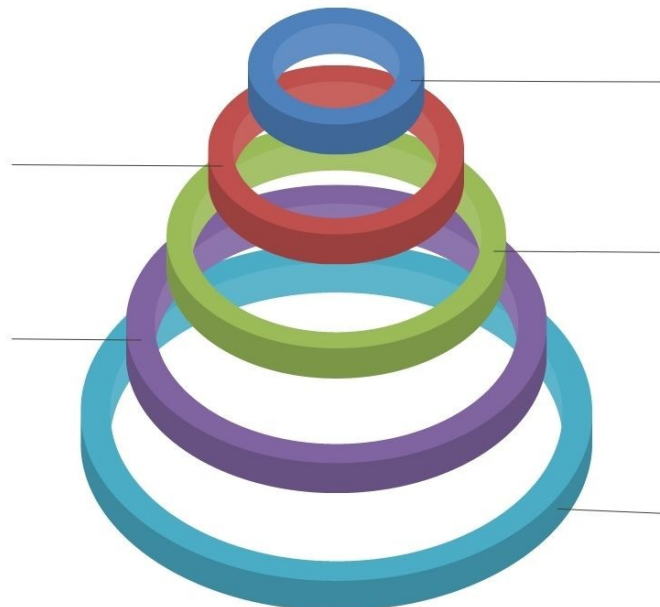
ezVOLTz is an End-to-end Solution for EV fleet management

DRIVER & VEHICLE MANAGEMENT

- Import or integrate with back office
- RFID compatible
- Set organization structure
- Home charging settlement
- Remote authentication
- Dynamic vehicle scheduling
- Cost allocation

VISUALIZATION & REPORTS

- Analytics-based dashboards and business insights
- Real-time status of charging and utilization
- Notifications and alerts
- Cost of charging by vehicle
- Charging pattern history.



DRIVER APP

- Station availability
- Route planning, via API
- Issue reporting

CHARGER MANAGEMENT

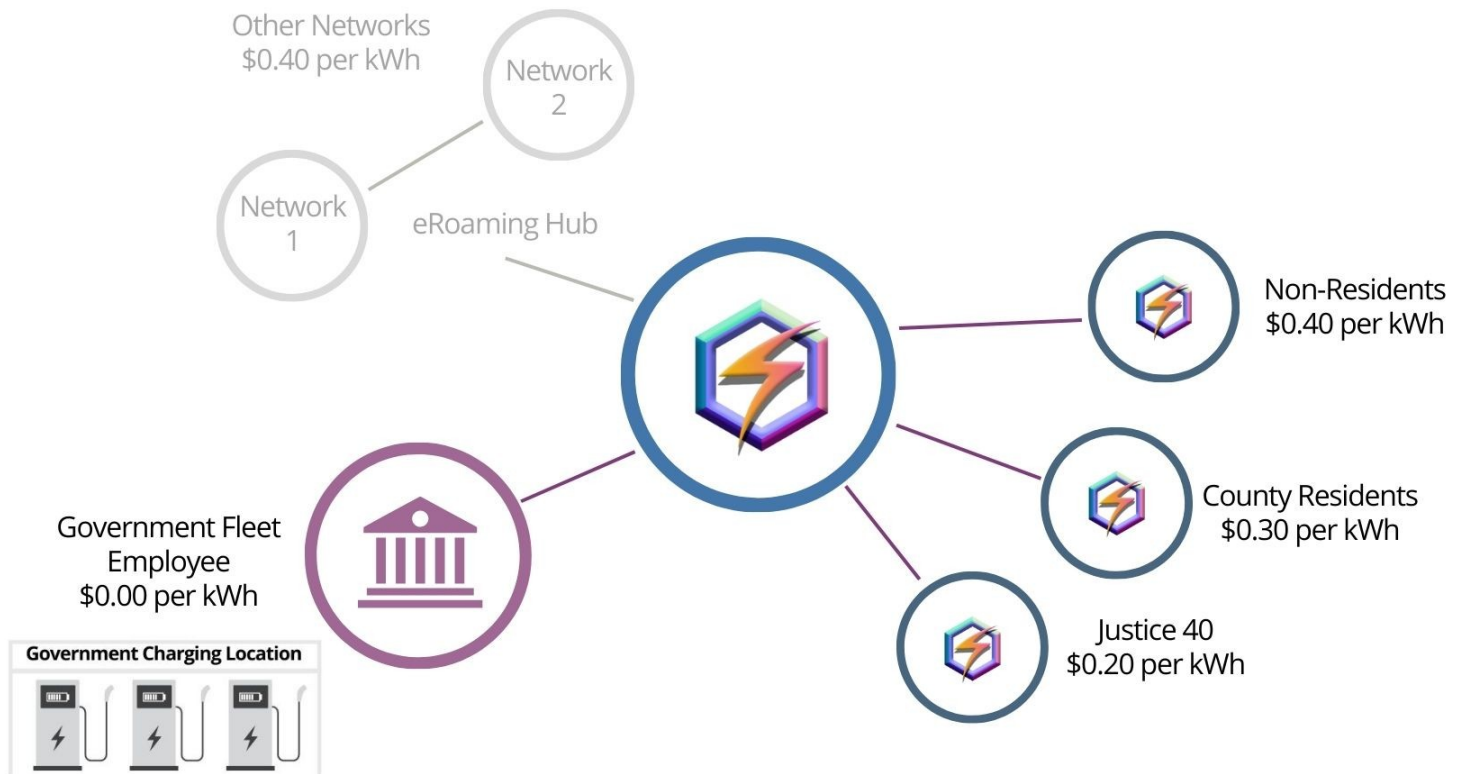
- Self-healing • Priority charging
- Multi-site support
- Supports 170+ charger types
- Remote intervention
- Firmware management
- Home/depot/public charging

SMART MODULES

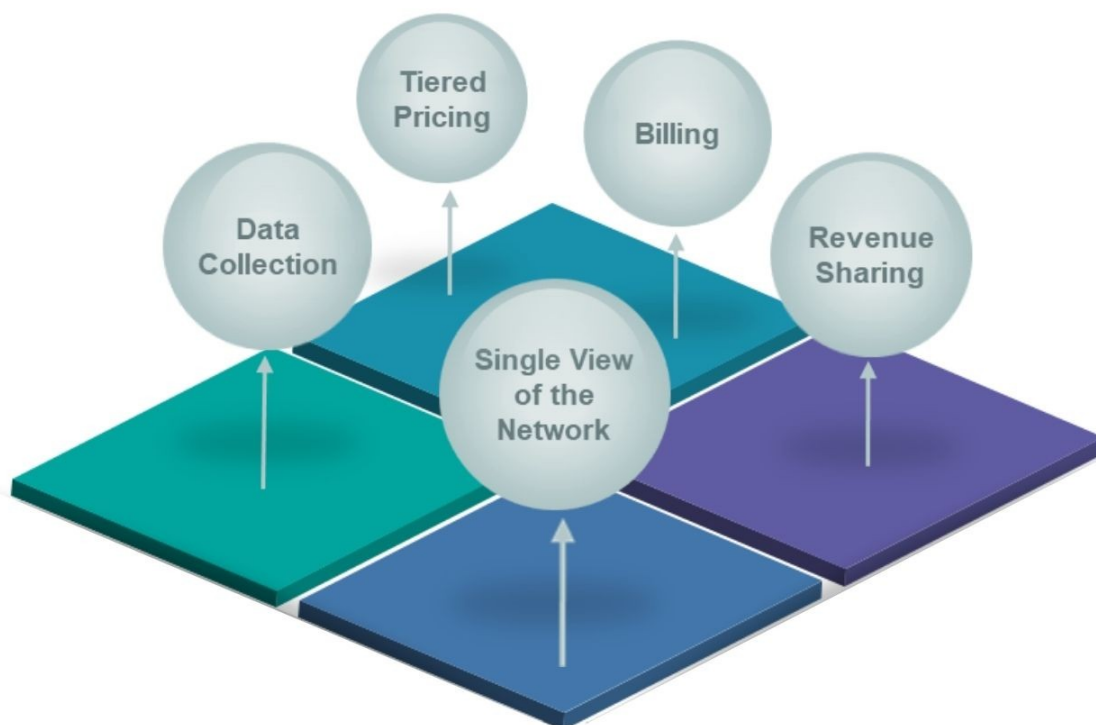
- Smart energy management
- Roaming management



User Pricing Management



Management and Governance



Project Roll Out Methodology



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Post Rollout Management



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If you think good design is expensive,
you should look at the cost of bad design."

—Ralf Speth



Confidential



If you do it right, it will last forever.

Confidential



Meet Our Team

JOHN GILLESPIE

Chief Revenue Officer



LAURA E. PRICE

Director of Strategic Partnerships



SAM MALHOTRA

CEO / Co-Founder



KELLEY GILLESPIE

Chief Marketing Officer



KEN NELSON

Chief Financial Officer



JIMMY RHEE

Advisory Board / Co-Founder



SEAN POWELL

Advisory Board



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ezVOLTz.com

Putting the EZ in EV

THANK YOU

Laura Everngam-Price
laura@ezvoltz.com

John Gillespie
jgillespie@ezvoltz.com

www.ezvoltz.com



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WHY CHOOSE ezVOLTz™ ?

*As an EVCaaS
provider,
ezVOLTz™ provides
full life cycle
implementation*



ezVOLTz.com

As a prime system integrator, we bring the complete EVCaaS solution to State and Local government. It's a service where ezVOLTz™ provides a full life-cycle for planning, deploying and managing a charging infrastructure. We provide a complete hardware/software solution coupled with a backend software that performs all the data gathering, reporting, billing, and transaction processing, as well as a driver facing app available on the iOS and Android platforms.

We position ourselves as an integrator so that states and cities don't have to be locked in with one vendor (e.g., Blink, Flo, EVgo) and can do business with an independent provider allowing more autonomy, flexibility and supply chain resiliency in their EV charging infrastructure. We are hardware agnostic and work with all industry leading EVSE manufacturers.

ezVOLTz™ provides an optimized, centralized & interconnected platform that enables large enterprise organizations and government fleets to effectively manage and optimize their EV charging programs and EV powered investments.

How Does It Work?

ezVOLTz™ offers the most comprehensive centralized EV management and governance solution that enables local jurisdictions to maximize their EV infrastructure investments by addressing three important issues:

- Our cloud-based EV Charging as a Service (EVCaaS) offering works with all standards-compliant Electric Vehicle Supply Equipment (EVSE) to manage and optimize EV traffic and provide the best possible charging experience for EV drivers.
- Our ezVOLTz™ mobile application provides visibility and turn-by-turn navigation to all Charge Point Operators (CPOs) in individual states and all jurisdictions nationwide.
- Our cloud-based commercial fleet management platform (which is built into the system) provides capacity management, charge scheduling, dynamic load adaptation and sharing, and end-to-end user cost management.

Our solution is currently managing more than 2,500 charging stations at 700+ locations in more than 30 countries.

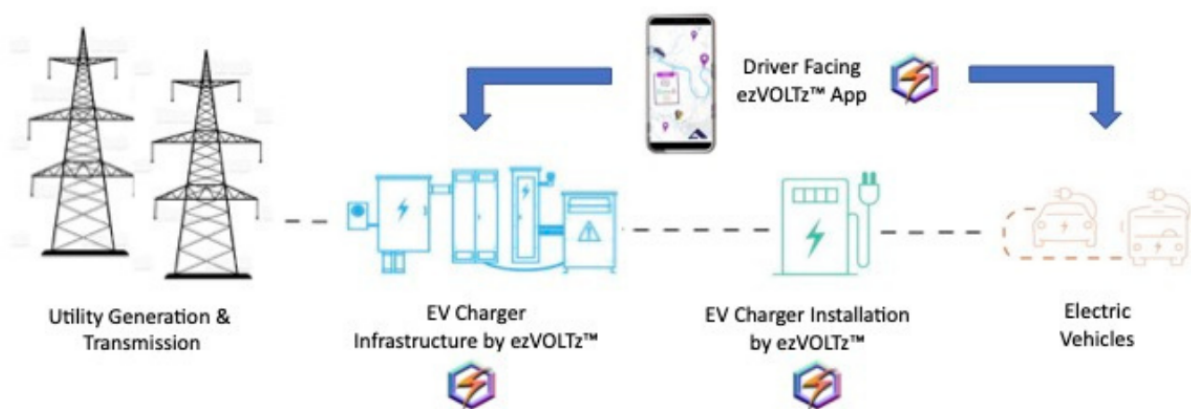


Fig. 2. ezVOLTz™ Services in the EV Charging Value Chain

Billing Code 8026-09

SMALL BUSINESS ADMINISTRATION

Disaster Declaration # 20258; MARYLAND Disaster Number MD-20001 Declaration of Economic Injury

Administrative Declaration of an Economic Injury Disaster for the State of MARYLAND

AGENCY: U.S. Small Business Administration.

ACTION: Notice.

SUMMARY: This is a notice of an Economic Injury Disaster Loan (EIDL) declaration for the State of MARYLAND dated 03/29/2024. This catastrophe has far-ranging effects for businesses throughout the state, surrounding areas and are of national scale and significance.

Incident: Francis Scott Key Bridge Collapse.

Incident Period: 03/26/2024 and continuing.

DATES: Issued on 03/29/2024.

Economic Injury (EIDL) Loan Application Deadline Date: 12/30/2024.

ADDRESSES: Visit the MySBA Loan Portal at <https://lending.sba.gov> to apply for a disaster assistance loan.

FOR FURTHER INFORMATION CONTACT: Vanessa Morgan, Office of Disaster Recovery & Resilience, U.S. Small Business Administration, 409 3rd Street, SW., Suite 6050, Washington, DC 20416, (202) 205-6734.

SUPPLEMENTARY INFORMATION: Notice is hereby given that as a result of the Administrator's EIDL declaration, applications for disaster loans may be submitted online using the MySBA Loan Portal <https://lending.sba.gov> or other locally announced locations. Please contact the SBA disaster assistance customer service center by email at disastercustomerservice@sba.gov or by phone at 1-800-659-2955 for further assistance.

The following areas have been determined to be adversely affected by the disaster:

Primary Counties:

Allegany, Anne Arundel, Baltimore, Baltimore City, Calvert, Caroline, Carroll, Cecil, Charles, Dorchester, Frederick, Garrett, Harford, Howard, Kent, Montgomery, Prince George's, Queen Anne's, Somerset, St. Mary's, Talbot, Washington, Wicomico, Worcester.

Contiguous Counties:

DELAWARE

Kent, New Castle, Sussex

DISTRICT OF COLUMBIA

District Of Columbia

PENNSYLVANIA

Fulton, Franklin, Adams, York, Bedford, Fayette, Lancaster, Somerset, Chester

VIRGINIA

Arlington, Alexandria, Loudoun, Accomack, Fairfax County

WEST VIRGINIA

Morgan, Berkeley, Jefferson, Hampshire, Mineral, Grant, Preston

The Interest Rates are:

Business and Small Agricultural Cooperatives without Credit Available Elsewhere	4.000
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Non-Profit Organizations without Credit Available Elsewhere	3.250
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The number assigned to this disaster for economic injury is 202580.

The States which received an EIDL Declaration are DELAWARE, DISTRICT OF COLUMBIA, MARYLAND, PENNSYLVANIA, VIRGINIA, WEST VIRGINIA.

(Catalog of Federal Domestic Assistance Number 59008)

03/29/2024

Signed – Isabella Guzman

Isabella Guzman
Administrator



U.S. Small Business
Administration

LA AGENCIA FEDERAL DE PEQUEÑOS NEGOCIOS HOJA DE DATOS – PRÉSTAMOS POR PÉRDIDAS ECONÓMICAS (EIDL)

Declaración de MARYLAND 20258

(Desastre: MD-20001)

Incidente: COLAPSO DEL PUENTE FRANCIS SCOTT KEY

ocurriendo: 26 de marzo de 2024 & continuando

en los condados de Maryland de: **Allegany, Anne Arundel, Baltimore, Baltimore City, Calvert, Caroline, Carroll, Cecil, Charles, Dorchester, Frederick, Garrett, Harford, Howard, Kent, Montgomery, Prince George's, Queen Anne's, St. Mary's, Somerset, Talbot, Washington, Wicomico, y Worcester**; los condados estatales contiguos de Delaware de: **Kent, New Castle, and Sussex**; los condados estatales contiguos del Distrito de Columbia de: **Distrito de Columbia**; los condados estatales contiguos de Pennsylvania de: **Adams, Bedford, Chester, Fayette, Franklin, Fulton, Lancaster, Somerset, y York**; los condados estatales contiguos de Virginia de: **Accomack, Ciudad Independiente de Alexandria, Arlington, Fairfax, y Loudoun**; y los condados estatales contiguos de West Virginia de: **Berkeley, Grant, Hampshire, Jefferson, Mineral, Morgan, y Preston**

Fecha límite de solicitud de préstamo: 30 de diciembre de 2024

Asistencia de préstamo por desastre disponible:

Préstamo por Desastre por Pérdidas Económicas (EIDLs) – Préstamos de capital de trabajo para ayudar a las pequeñas empresas, las pequeñas cooperativas agrícolas, las pequeñas empresas dedicadas a la acuicultura y la mayoría de las organizaciones privadas sin fines de lucro de todos los tamaños a cumplir con sus obligaciones financieras ordinarias y necesarias que no pueden cumplir como resultado directo del desastre. Estos préstamos están destinados a ayudar durante el período de recuperación de desastres.

Requisitos de Crédito:

- Historial de Crédito – Los solicitantes deben tener un historial crediticio aceptable para la SBA.
- Repago – Los solicitantes deben demostrar la capacidad de pagar todos los préstamos.

Tasas de interés:

La tasa de interés se determina mediante fórmulas establecidas por ley y se fija durante la vigencia del préstamo.

Tipos de Préstamos por Pérdidas Económicas	Si usted no tiene Otro Crédito Disponible
Negocios y Pequeñas Cooperativas Agrícolas	4.000%
Organizaciones Sin Fines de Lucro	3.250%

Términos del préstamo:

La ley autoriza términos de hasta un máximo de 30 años. SBA determinará un pago a plazos apropiado según la condición financiera de cada prestatario, lo que a su vez determinará el plazo del préstamo. Los prestatarios pueden estar obligados a proporcionar garantías.

Límite del monto del préstamo:

La ley limita los EIDL a \$2,000,000 para aliviar pérdidas económicas causadas por el desastre. El monto real de cada préstamo se limita a las pérdidas económicas determinadas por SBA, menos el seguro de interrupción de negocios y otras recuperaciones hasta el límite de préstamos administrativos. SBA también considera las contribuciones potenciales que están disponibles de la empresa y/o sus propietarios o afiliados. Si una empresa es una fuente importante de empleo, SBA tiene la autoridad para renunciar al límite legal de \$2,000,000.

Restricciones de elegibilidad del préstamo:

Incumplimiento: Es posible que los solicitantes que no hayan cumplido con los términos de préstamos anteriores de la SBA no sean elegibles. Esto incluye a los prestatarios que no mantuvieron el seguro contra inundaciones requerido y/o el seguro contra peligros en préstamos anteriores de la SBA.

Nota: Los solicitantes de préstamos deben consultar con las agencias/organizaciones que administran cualquier subvención u otro programa de asistencia en virtud de esta declaración para determinar cómo la aprobación de un préstamo por desastre de la SBA podría afectar su elegibilidad.

Refinanciamiento:

Los préstamos por desastre por pérdidas económicas no se pueden utilizar para refinanciar deudas a largo plazo.

Requisitos de seguro:

Para proteger a cada prestatario y a la Agencia, la SBA puede exigirle que obtenga y mantenga un seguro adecuado. Por ley, los prestatarios cuya propiedad dañada o colateral esté ubicada en un área especial de riesgo de inundación deben comprar y mantener un seguro contra inundaciones. La SBA exige que la cobertura del seguro contra inundaciones sea menor entre 1) el total del préstamo por desastre, 2) el valor asegurable de la propiedad o 3) el seguro máximo disponible.

Las solicitudes de préstamos por desastre se pueden enviar en línea utilizando el portal de préstamos MySBA en <https://lending.sba.gov> u otras ubicaciones anunciadas localmente. Comuníquese con el Centro de servicio al cliente de la SBA por correo electrónico a disastercustomerservice@sba.gov o por teléfono al 1-800-659-2955 para obtener más ayuda. Para las personas sordas, con problemas de audición o del habla, marque el 7-1-1 para acceder a los servicios de retransmisión de telecomunicaciones.



U.S. Small Business
Administration

U.S. SMALL BUSINESS ADMINISTRATION FACT SHEET – ECONOMIC INJURY DISASTER LOANS

MARYLAND Declaration 20258

(Disaster: MD-20001)

Incident: FRANCIS SCOTT KEY BRIDGE COLLAPSE

occurring: March 26, 2024 & continuing

in the Maryland counties of: **Allegany, Anne Arundel, Baltimore, Baltimore City, Calvert, Caroline, Carroll, Cecil, Charles, Dorchester, Frederick, Garrett, Harford, Howard, Kent, Montgomery, Prince George's, Queen Anne's, St. Mary's, Somerset, Talbot, Washington, Wicomico, and Worcester**; the contiguous Delaware counties of: **Kent, New Castle, and Sussex**; the contiguous District of Columbia counties: **District of Columbia**; the contiguous Pennsylvania counties of: **Adams, Bedford, Chester, Fayette, Franklin, Fulton, Lancaster, Somerset, and York**; the contiguous Virginia counties of: **Accomack, Independent City of Alexandria, Arlington, Fairfax, and Loudoun**; and the contiguous West Virginia counties of: **Berkeley, Grant, Hampshire, Jefferson, Mineral, Morgan, and Preston**

Application Filing Deadline: December 30, 2024

Disaster Loan Assistance Available:

Economic Injury Disaster Loans (EIDLs) – Working capital loans to help small businesses, small agricultural cooperatives, small businesses engaged in aquaculture, and most private, non-profit organizations of all sizes meet their ordinary and necessary financial obligations that cannot be met as a direct result of the disaster. These loans are intended to assist through the disaster recovery period.

Credit Requirements:

- Credit History – Applicants must have a credit history acceptable to SBA.
- Repayment – Applicants must show the ability to repay the loan.

Interest Rates:

The interest rate is determined by formulas set by law and is fixed for the life of the loan.

Economic Injury Loan Types	No Credit Available Elsewhere
Businesses & Small Agricultural Cooperatives	4.000%
Non-Profit Organizations	3.250%

Loan Terms:

The law authorizes loan terms up to a maximum of 30 years. SBA will determine an appropriate installment payment based on the financial condition of each borrower, which in turn will determine the loan term. Borrowers may be required to provide collateral.

Loan Amount Limit:

The law limits EIDLs to \$2,000,000 for alleviating economic injury caused by the disaster. The actual amount of each loan is limited to the economic injury determined by SBA, less business interruption insurance and other recoveries up to the administrative lending limit. SBA also considers potential contributions that are available from the business and/or its owner(s) or affiliates. If a business is a major source of employment, SBA has the authority to waive the \$2,000,000 statutory limit.

Loan Eligibility Restrictions:

Noncompliance – Applicants who have not complied with the terms of previous SBA loans may not be eligible. This includes borrowers who did not maintain required flood insurance and/or hazard insurance on previous SBA loans.

Note: Loan applicants should check with agencies / organizations administering any grant or other assistance program under this declaration to determine how an approval of SBA disaster loan might affect their eligibility.

Refinancing:

Economic injury disaster loans cannot be used to refinance long term debts.

Insurance Requirements:

To protect each borrower and the Agency, SBA may require you to obtain and maintain appropriate insurance. By law, borrowers whose damaged or collateral property is located in a special flood hazard area must purchase and maintain flood insurance. SBA requires that flood insurance coverage be the lesser of 1) the total of the disaster loan, 2) the insurable value of the property, or 3) the maximum insurance available.

Applications for disaster loans may be submitted online using the MySBA Loan Portal at <https://lending.sba.gov> or other locally announced locations. Please contact the SBA's Customer Service Center by email at disastercustomerservice@sba.gov or by phone at 1-800-659-2955 for further assistance. For people who are deaf, hard of hearing, or have a speech disability, please dial 7-1-1 to access telecommunications relay services.



TOWN OF EASTON

P.O. Box 520
Easton Maryland 21601

www.eastonmd.gov

MEMORANDUM

TO: Mayor, Town Council and Town Attorney

FROM: Donald J Richardson, Town Manager

SUBJECT: Town Budget FY25 – Summary of Changes since the March 20th Worksheets

DATE: May 4, 2024

On April 9th 10th and 17th during the departmental presentations of the FY25 Budget there were some requests for budget modifications by the departments, council and mayor. The Council Review worksheets provided on March 20th were balanced. The following modifications have been made in the attached worksheets and result in a balanced budget ready for budget introduction at your May 6th or 20th, 2024 Council meeting.

Revenue General Fund = \$28,113,328

- Personal Property Incorporated was increased by \$17,775 based on trended history
- Income Tax State Shared was increased by \$100,000 based on trended history
- Real Property Discounts was corrected from a positive \$87,500 to a -\$87,500 for discounts on taxes
- Interest Income was increased by \$57,363 based on trended history
- Payment in Lieu of Taxes was increased by \$56,111 based on new estimations from Easton Utilities

Expenditure General Fund = 28,113,328

- Personnel Services, for all Departments was increased by \$52,086 due to the; Exemption Status Changes, Public Information-Grant position, EPD incentive program, Code Enforcement Manager, Code Official, Police Overtime, Health and Dental additions, Maryland Time to Care Act and a Bilingual Stipend
- Town Manager Capital budget was decrease by -\$30,300 eliminating the Space analysis/design completely
- Information Technology Operating budget was increased by \$30,105 for the Google contract
- Information Technology Capital budget was increased by \$15,000 for the PC replacements
- Information Technology Capital budget was increased by \$9,750 for the Adobe products
- Human Resources Operating budget was increased by \$20,000 for a Structured salary table analysis
- Building and Facilities Capital budget was increased by \$9,000 for Server room HVAC upgrades
- Building and Facilities Capital budget was increased by \$16,200 for Interior door upgrades
- Building and Facilities Capital budget was increased by \$80,000 for Security detection upgrades

- Building and Facilities Capital budget was increased by \$12,000 for Exterior side door upgrades
- Police Operating budget was increased by \$40,000 for a Contracted grant coordinator
- Police Operating budget was decreased by -\$2,800 for repairs to the range
- Police Operating budget for Rental and Leases was moved to 8010 debt service
- Police Capital budget was decreased by -\$5,000 for range gravel and paving
- Fire Department Operating budget was increased by \$25,000 for HVAC contracts and maintenance
- Engineering Operating budget was increased by \$30,000 for the Complete street study
- Engineering Operating budget was increased by \$3,250 for Employee training
- Engineering Operating budget for Rental and Leases was moved to 8010 Debt service
- Engineering Capital budget was increased by \$10,632 restoring the Annual mill and overlay
- Engineering Capital budget was decreased by -\$100,000 reducing Light pole replacement
- Public Works Operating budget was increased by \$5,000 for Operating supplies
- Public Works Operating budget was decreased by -\$132,000 due to a duplication of the Lease and rentals
- Debt Service Operating budget was increased by \$34,500 for Police and Engineering Lease and rentals

Please let me know if you have any questions regarding this matter.

TOWN OF EASTON NOTICE

The Council of the Town of Easton will hold a Public Hearing on Monday, May 20, 2024 at 5:40 P.M., in the Municipal Building, to consider the fiscal year 2024-2025 Budget. Written and oral comments will be accepted. A copy of the entire budget may be inspected during normal business hours in the Town Office. A summary of the proposed budget is as follows:

GENERAL FUND **REVENUE**

Taxes	\$17,799,936
Licenses and Permits	1,251,697
Revenue from Other Governments	1,213,223
Service Charges	3,259,692
Fines and Forfeitures	55,184
Miscellaneous Revenues	2,630,048
Interfund Transfers	1,847,299
TOTAL REVENUE	<u>\$ 28,057,079</u>

EXPENDITURES

General Government	\$5,084,892
Public Safety	11,596,836
Public Works	6,307,251
Recreation	599,520
Economic Development	501,100
Miscellaneous	380,000
Debt Service	229,333
TOTAL EXPENDITURES	<u>\$24,698,932</u>

OTHER FINANCING USES:

Transfer to Debt Service	\$1,199,683
Transfer to Capital	2,101,395
Transfer to Land Enterprise	57,069
TOTAL OTHER FINANCING USES	<u>\$3,358,147</u>

TOTAL EXPENDITURES AND OTHER FINANCING USES

\$28,057,079

CAPITAL FUND **REVENUES**

INTERFUND TRANSFERS

Transfer from General Fund	\$2,101,395
TOTAL INTERFUND TRANSFERS	<u>\$2,101,395</u>

TOTAL REVENUES

\$2,101,395

EXPENDITURES

General Government	\$302,395
Public Safety	747,100
Public Works	933,500
Recreation	66,000
Economic Development	52,400
TOTAL EXPENDITURES	<u>\$2,101,395</u>

TOWN OF EASTON
Kathy M. Ruf
Town Clerk

Ordinance No. 820

AN ORDINANCE OF THE TOWN OF EASTON ESTABLISHING THE TOWN BUDGET FOR FISCAL YEAR 2025

Introduced By: _____

SECTION 1. BE IT ENACTED AND ORDAINED BY THE TOWN COUNCIL OF THE TOWN OF EASTON, that the budget for the twelve month period from July 1, 2024, as submitted by Mayor, Megan JM Cook is adopted to read as follows:

ESTIMATED REVENUE-GENERAL FUND

TAXES

Property Taxes

Real Property	\$ 13,464,851
Unincorporated Personal	\$ 17,000
Personal Property-Corporation	\$ 837,775
Railroads & Public Utilities	\$ 65,000
Discounts Allowed on Taxes	\$ (87,500)
Penalties and Interest	\$ 40,200

Income Taxes

Income Tax-State Shared	\$ 2,200,000
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Other Local Taxes

Admissions and Amusement	\$ 3,000
--------------------------	----------

State Shared Taxes

Franchise-Corp. Filing	\$ 750
Highway User	\$ 1,258,860

TOTAL TAXES

\$ 17,799,936

LICENSES & PERMITS

Business License & Permits

Trader's License-State Shared	\$ 70,000
-------------------------------	-----------

Other Licenses & Permits

Building Permits	\$ 545,542
Alteration Permits	\$ 262,396
Mechanical Permits	\$ 58,819
Plumbing Permits	\$ 54,188
Electrical Permits	\$ 99,190
Sign Permits	\$ 9,727
Use & Occupancy Permits	\$ 63,179
Sidewalk Café Permits	\$ 100
Rental Housing License	\$ 88,000
Other License and Permits	\$ 556

TOTAL LICENSES & PERMITS

\$ 1,251,697

REVENUE FROM OTHER GOVERNMENTS

Federal Grants	\$	395,000	
State Grants			
Police Protection	\$	250,000	
Conservation and Critical Area	\$	3,500	
Fire, Rescue and Ambulance	\$	14,000	
Other State Grants	\$	30,000	
County Shared Taxes			
Financial Corporations	\$	5,723	
Hotel/Motel Tax	\$	515,000	
Other County Grants	\$	-	
TOTAL REVENUE FROM OTHER GOVERNMENTS			\$ 1,213,223

SERVICE CHARGES

General Government			
Zoning & Subdivision	\$	90,000	
Other General Government Service Charges	\$	25,000	
Public Safety			
Crossing Guard Service	\$	52,200	
Other Police Service	\$	81,210	
Highway & Streets			
Street and Curb Repairs	\$	14,000	
Public Parking Facilities	\$	35,000	
Sanitation & Waste Removal			
Waste Collection & Disposal	\$	2,282,956	
Recycling	\$	618,326	
Other	\$	11,000	
Recreation			
Recreation	\$	-	
Other Recreation	\$	50,000	
Economic Development	\$	-	
TOTAL SERVICE CHARGES			\$ 3,259,692

FINES & FORFEITURES

Parking Fines	\$	35,000	
Municipal Infractions	\$	3,000	
Inspection Violations	\$	17,184	
TOTAL FINES & FORFEITURES			\$ 55,184

MISCELLANEOUS REVENUE

Interest Income	\$	172,363	
Investment Income	\$	-	
Rents & Concessions	\$	5,500	
Contributions and Donations	\$	-	
Payment in Lieu of Tax-EUC	\$	2,446,185	
Sale of Town Property	\$	-	
Miscellaneous	\$	6,000	
TOTAL MISCELLANEOUS REVENUE			\$ 2,630,048

INTERFUND TRANSFER

Transfer In

Law Enforcement Fund	\$ 112,000	
Infrastructure Development Fund	\$ 1,000,300	
Land Enterprise Fund	\$ 259,594	
Airport Industrial Land Fund	\$ 475,405	
TOTAL INTERFUND TRANSFER		\$ 1,847,299

DEBT PROCEEDS

Proceeds from Bond and Loans	\$ -	
TOTAL DEBT PROCEEDS		\$ -

TOTAL GENERAL FUND REVENUE**\$ 28,057,079****ESTIMATED EXPENDITURES-GENERAL FUND****GENERAL GOVERNMENT**

Town Council	\$ 158,679	
Town Clerk	\$ 390,780	
Mayor	\$ 112,601	
Town Manager	\$ 521,438	
Information Technology	\$ 825,235	
Human Resources	\$ 364,940	
Elections	\$ 6,000	
Financial Administration	\$ 1,460,563	
Planning and Zoning	\$ 787,877	
General Services Municipal Building	\$ 456,779	
TOTAL GENERAL GOVERNMENT		\$ 5,084,892

PUBLIC SAFETY

Police	\$ 8,942,664	
Traffic Control	\$ 58,160	
Fire Department	\$ 337,788	
Code Enforcement	\$ 806,657	
Rental Housing Inspection	\$ 211,176	
Town Engineering	\$ 1,240,391	
TOTAL PUBLIC SAFETY		\$ 11,596,836

PUBLIC WORKS

Public Works Administration	\$ 739,401	
Waste Collection	\$ 2,585,484	
Street, Road and Alley Maintenance	\$ 1,558,711	
Street, Road and Alley Construction	\$ 1,423,655	
TOTAL PUBLIC WORKS		\$ 6,307,251

RECREATION

Parks & Recreation Administration	\$ 599,520	
TOTAL RECREATION		\$ 599,520

ECONOMIC DEVELOPMENT

Economic Development	\$ 501,100	
TOTAL ECONOMIC DEVELOPMENT		\$ 501,100

MISCELLANEOUS

Miscellaneous	\$ 30,000	
Liability & Other Insurance	\$ 350,000	
TOTAL MISCELLANEOUS		\$ 380,000

DEBT SERVICE

Principal & Interest	\$ 229,333	
Leases	\$ -	
TOTAL DEBT SERVICE		\$ 229,333

INTERFUND TRANSFERS

Transfer to Debt Service	\$ 1,199,683	
Transfer to Capital	\$ 2,101,395	
Transfer to Land Enterprise	\$ 57,069	
TOTAL INTERFUND TRANSFERS		\$ 3,358,147

**TOTAL GENERAL FUND EXPENDITURES AND
OTHER FINANCING USES****\$ 28,057,079****ESTIMATED REVENUE-CAPITAL FUND****INTERFUND TRANSFERS**

Transfer from Debt Service	\$ -	
Transfer from General Fund	\$ 2,101,395	
Transfer from Impact Fee	\$ -	
TOTAL INTERFUND TRANSFER		\$ 2,101,395

DEBT PROCEEDS

Proceeds from Bond and Loans	\$ -	
TOTAL DEBT PROCEEDS		\$ -

TOTAL CAPITAL FUND REVENUE**\$ 2,101,395****ESTIMATED EXPENDITURES-CAPITAL FUND****GENERAL GOVERNMENT**

Town Council	\$ -	
Town Clerk	\$ 15,000	
Mayor	\$ 25,000	
Town Manager	\$ 10,000	
Information Technology	\$ 135,195	
Human Resources	\$ -	
Financial Administration	\$ -	
Planning and Zoning	\$ -	
General Services Municipal Building	\$ 117,200	
TOTAL GENERAL GOVERNMENT		\$ 302,395

PUBLIC SAFETY

Police	\$	60,600	
Traffic Control	\$	-	
Fire Department	\$	66,500	
Code Enforcement	\$	-	
Rental Housing Inspection	\$	-	
Traffic Engineering	\$	620,000	
TOTAL PUBLIC SAFETY			\$ 747,100

PUBLIC WORKS

Public Works Administration	\$	-	
Sanitation	\$	330,000	
Street, Road and Alley Maintenance	\$	603,500	
Street, Road and Alley Construction	\$	-	
TOTAL PUBLIC WORKS			\$ 933,500

RECREATION

Parks & Recreation	\$	66,000	
TOTAL RECREATION			\$ 66,000

ECONOMIC DEVELOPMENT

Economic Development	\$	52,400	
TOTAL ECONOMIC DEVELOPMENT			\$ 52,400

TOTAL CAPITAL FUND EXPENDITURES**\$ 2,101,395**

SECTION 2. BE IT FURTHER ENACTED AND ORDAINED BY THE TOWN COUNCIL OF THE TOWN OF EASTON, that this Ordinance shall take effect as of July 1, 2024.

Ordinance No. 821

AN ORDINANCE TO PROVIDE FOR THE RAISING BY TAXATION THE AMOUNT NECESSARY TO PAY THE ORDINARY EXPENSES OF THE TOWN OF EASTON AND TO PROVIDE FOR THE PAYMENT OF INTEREST ON THE VARIOUS BOND ISSUES AND THE REDUCTION OF CERTAIN BONDS AND NOTES FOR THE PERIOD OF TWELVE MONTHS AND SETTING THE INTEREST AND PENALTY FOR DELINQUENT BILLS, COMMENCING ON JULY 1, 2024 AND ENDING JUNE 30, 2025.

INTRODUCED BY _____

SECTION 1. BE IT ENACTED AND ORDAINED, that a tax of Forty-Seven Cents on the One Hundred Dollars be levied upon the taxable real property of the Town of Easton and a tax of One Dollar Seventeen and One-Half Cents on the One Hundred Dollars be levied on the taxable personal property of the Town of Easton to pay the ordinary running expenses of the Town, as provided for in the Charter of the Town of Easton; and

SECTION 2. BE IT FURTHER ENACTED AND ORDAINED, that a Special Tax of Five Cents on the One Hundred Dollars be levied on the taxable real property of the Town of Easton and a tax of Twelve and One-Half Cents on the One Hundred Dollars be levied on the taxable personal property of the Town of Easton to provide for the redemption of Bonds in the amount of Nine Hundred Twenty-Five Thousand Dollars and the payment of interest on the Public Facilities Bonds of 2015 and 2020, outstanding and unpaid as authorized by Ordinance No. 663 and 754 adopted by the Town of Easton on August 24, 2015 and September 6, 2020; and

SECTION 3. BE IT FURTHER ENACTED AND ORDAINED, that interest is to be charged at the rate of $\frac{2}{3}$ of 1% per month and a penalty is to be charged at the rate of $\frac{5}{6}$ of 1% per month on all delinquent bills. The total interest and penalty will be 1 $\frac{1}{2}$ % per month.

SECTION 4. BE IT FURTHER ENACTED AND ORDAINED, that the Finance Officer is hereby authorized and empowered to collect, and it shall be her duty to collect, Forty-Seven Cents on the One Hundred Dollars of all taxable Real Property in the Town of Easton and One Dollar Seventeen and One-Half Cents on the One Hundred Dollars of all taxable Personal Property for general purposes, and Five Cents on the One Hundred Dollars of all taxable Real Property in the Town of Easton and Twelve and One-Half Cents on the One Hundred Dollars of all taxable Personal Property, as required by the various Acts of the General Assembly of Maryland and by Resolutions and Ordinances of the Town of Easton herein set forth, for the several Special Taxes enumerated in this Ordinance, and the interest and penalty enumerated in this Ordinance; and

SECTION 5. BE IT FURTHER ENACTED AND ORDAINED, that the Finance Officer is hereby authorized and empowered to allow a discount of 1% on Real Estate Taxes paid by July 31, 2024 or .5% on real estate taxes paid by August 31, 2024; and

SECTION 6. BE IT FURTHER ENACTED AND ORDAINED, that this Ordinance shall take effect as of July 1, 2024.

Town of Easton
Calculation of Tax Levy
For Ordinance
FYE June 30, 2023

Need to be updated

Constant Yield Calculati

TAX TYPE	BUDGET		REAL RATE	PERSONAL PROPERTY RATE
REAL	\$ 13,464,851.00			
PERSONAL	\$ 17,000.00			
CORPORATE	\$ 820,000.00			
RR & PU	\$ 65,000.00			
TOTAL	<u>\$ 14,366,851.00</u>	<u>\$ 14,366,851.00</u>	<u>\$ 0.52</u>	<u>\$ 1.300</u>
BONDS	PRINCIPAL	INTEREST	TOTAL	
PUB FAC 2015	\$ 655,000.00	\$ 129,475.00	\$ 784,475.00	\$ 0.03
PUB FAC 2020	\$ 270,000.00	\$ 145,208.00	\$ 415,208.00	\$ 0.02
	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -
SUBTOTAL	<u>\$ 925,000.00</u>	<u>\$ 274,683.00</u>	<u>\$ 1,199,683.00</u>	<u>\$ 0.125</u>
ORDINARY		<u>\$ 13,167,168.00</u>	<u>\$ 0.47</u>	<u>\$ 1.175</u>

\$	2,623,168,829
\$	2,589,394,568
	1.013043304
	0.013043304
	1.30%
\$	2,623,168,829
\$	2,589,394,568
\$	33,774,261
	100
\$	337,742.61
	0.52
\$	175,626.16

on

Estimated Assessable Base

Net Assessable Real Property Base

ORDINANCE NO. 823

AN ORDINANCE OF THE TOWN OF EASTON TO REGULATE
AMPLIFIED MUSIC FROM COMMERCIAL ESTABLISHMENTS
DURING NIGHTTIME HOURS

INTRODUCED BY: _____

WHEREAS, Section 3-105 of the Environment Article of the Annotated Code of Maryland authorizes the Town of Easton to adopt ordinances regulating, restricting or prohibiting certain types of noise; and

WHEREAS, the Town Council finds that excessive noise harms public health and welfare and impairs enjoyment of property; and

WHEREAS, the Town Council recognizes the importance of maintaining a peaceful and comfortable environment for all residents during nighttime hours; and

WHEREAS, the proliferation of amplified outdoor music from commercial establishments has raised concerns among residents regarding excessive noise levels.

NOW, THEREFORE, be it ordained by the Town of Easton that:

Section 1. The recitals set forth above are incorporated herein by reference and made a part of this Ordinance.

Section 2. Chapter 18 of the Town of Easton Code entitled Offenses-Miscellaneous is amended to add Section 18-18 to read as follows:

Section 18-18. Prohibition on Amplified Music from Commercial Establishments During Nighttime Hours

(A) Definitions. For the purposes of this Section, the following terms shall have the meanings indicated:

“Commercial Establishment” – Any place of business engaged in the selling of goods or services to the public from a fixed location, including but not limited to

restaurants, bars, and retail stores.

“Amplified Outdoor Music” – Any music that is played outside of enclosed structures and is amplified through speakers or other electronic means, making it audible beyond the premises of a commercial establishment.

(B) Prohibition on Amplified Outdoor Music. No commercial establishment shall allow amplified outdoor music of any kind to be played or emitted from its premises between the hours of 9:00 p.m. until 6:00 a.m. local time. This prohibition includes live performances and recorded music played through any form of amplification system.

(C) Exemptions. This Section shall not apply to:

- (1) Music played for government-sponsored events and ceremonies; or
- (2) Special events that have received a permit allowing the extension of outdoor music hours, issued by the Town Council.

(D) Enforcement and Penalties

- (1) The Easton Police Department shall be responsible for the enforcement of this ordinance.
- (2) Violations of this Ordinance shall be a municipal infraction and shall be subject to a fine of \$500 for each occurrence. For repeat offenders, fines shall be increased up to \$1,000 for subsequent violations within a 12-month period.
- (3) Continued non-compliance may lead to additional penalties, including potential revocation of business licenses or operating permits.

Section 3. If any section, clause, paragraph, sentence or phrase of the Ordinance or the application thereof to any person, property, or circumstance is held invalid or unconstitutional by a court of competent jurisdiction, the invalidity or unconstitutionality shall in no way affect other provisions or any other application of this Ordinance which can be given effect without the invalid or unconstitutional provision or application, and for this purpose the provisions of this Ordinance are declared severable.

Section 4. In accordance with Article II Section 9 of the Easton Town Charter, this ordinance shall become effective twenty (20) calendar days after approval by the Mayor or passage of this ordinance by the Council over the Mayor's veto.

Curry -
Abbatiello -
Montgomery -
Davis -
Gunsallus -

I hereby certify that the above Ordinance was passed by a yea and nay vote of the Council this _____ day of _____, 2024.

Frank Gunsallus, Town Council President

Delivered to the Mayor by me this _____ day of _____, 2024.

Kathy M. Ruf, Town Clerk

APPROVED:

Date: _____

Megan JM Cook, Mayor

EFFECTIVE DATE: _____, 2024.